



DELL
PREMIER
PARTNER

Delivering Local Touch and Expertise

Broadview Networks is a Dell Premier Partner who demonstrates the highest level of commitment to clients and to Dell solutions. Clients turn to Broadview for expertise around Dell Enterprise products and solutions. That's why Broadview Networks is certified in specific practice areas and has a significant relationship with Dell. As a Dell Premier Partner Broadview utilizes high-value education that allows us to deliver solutions on the Dell platform:

Certified Storage Specialist- specializing in Equallogic PS Series and PowerVault

Certified Server Specialist- specializing in Blade, PowerEdge and Tower

Certified KACE Specialist- specializing in KACE Appliance

Full Solution Provider

- Experience and knowledge in Dell's complete line of products, including Dell's education built technologies.
- Broadview has delivered Dell solutions to organizations across Canada, including netbooks, notebooks, desktops, servers and storage.
- Tech support staff is fully trained on Dell's Equallogic line of storage, which sits at the core of many networks in Canada.

Affordability and Value

- Through our strategic alliances at Dell, Broadview is able to offer organizations the best discounts with the Dell suite of products.
- As Dell's only Premier Partner in Manitoba, Broadview has extended resources and avenues to guarantee our customers the best total value and service.
- Sales and technical staff are fully available to our customers, which can include face to face solutions architecting, deployment assistance and core network implementations.

Complementary Products

- Broadview has the necessary relationships to provide full start to finish implementations across our client environment.
- Broadview is a VMware Enterprise Partner and has assisted and provided full scale virtualization initiatives across Canada.
- Broadview is also Manitoba's top Microsoft Certified Partner and one of the top 5 Gold Partners in Canada. This allows Broadview access to dedicated resources at Microsoft, as well as exclusive funding for proof of concepts and workshops.
- These products make up the core of Broadview's value and enable us to be our customer's number one provider of hardware, software and consulting services.

Optimize Solutions

- Dell is a proven enterprise leader, committed to understanding and addressing your unique business challenges and objectives. By working with Broadview Networks and Dell you can match advanced, business-ready technologies and solutions to meet your needs.

Broadview Networks is an authorized reseller for Dell products.



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